

Making IFMC services a success in India

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Proprietary

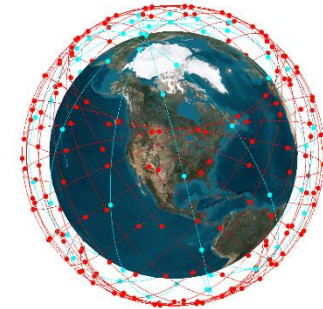
About Telesat



**Global satellite operator
with 17 satellites in-orbit**



**50 years history with a
strong innovation and
customer-first culture**



**Building a LEO
constellation with global
service starting 2023**

- ✓ 1 LEO satellite operational
- ✓ 5G backhaul, aero & maritime trials done
- ✓ 1+ Gbps, 20 ms latency achieved

Tangible benefits to airlines and maritime companies = IFMC success



CUSTOMER LOYALTY

Expected from 2 out of 3 frequent fliers



OPERATIONAL EFFICIENCY/SAVINGS

Up to 5% aero fuel cost savings
5% in flight time savings with ATC priority
Happy crew

Need open ecosystem for users/digital services to thrive

